

LinkedIn Video Guide

How to create an effective LinkedIn Video

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A simple framework for good LinkedIn videos

Here's a list of Dos and Don't for recording effective LinkedIn videos.

	Do		Don't
\mathbf{i}	Aim for 1-3 minutes video length.	×	Don't waffle on for too long (5+ mins) unless it's a LinkedIn Live.
$\mathbf{\mathbf{V}}$	Practise a few times first, and be comfortable doing another take.	×	Don't rush it or get too frustrated with yourself. It does take practice.
<	Share 1-2 useful insights that are genuinely valuable or interesting.	×	Don't be self-indulgent and talk about yourself too much.
<	Be yourself (a few ums and ahhs are ok, especially if it's your first video).	×	Don't pretend to be someone you're not or copy someone else.
<	Invite people to share their thoughts in the comments.	×	Try not to close the opportunity for conversation in the comments
<	Reply to comments publicly.	×	Ignore people or vanish from the comments.
<	PRO TIP: Offer to send a companion PDF if people leave a specific comment.	×	Don't participate in engagement pods to artificially inflate your numbers.
<	PRO TIP: Deliver the PDF resource you've promised, directly via DM (with no opt-in).	×	Don't send people to a landing page to opt-in to receive what you've promised.
<	PRO TIP: Use a lapel mic if you are outside.	×	Avoid recording without a mic if it's windy or noisy.
\mathbf{k}	Face natural light (or a soft lightbox) so your face is well lit and clearly visible.	×	Don't have too much light behind you or you'll become a silhouette.
$\mathbf{<}$	Ideally keep your eyes visible (so it's more personal for the end viewer).	×	Don't wear sunglasses (unless it's so bright that you're uncomfortable and squinting)
\mathbf{i}	Ideally use a selfie stick or tripod for stability.	×	Don't be too unsteady if you are holding your own phone as you record.
\mathbf{i}	Look directly at the camera lens (so you have eye contact with the viewer).	×	Try not to look at yourself on the phone screen as you're recording (because your eyes won't be looking at the viewer.)
\checkmark	PRO TIP: Add captions to your videos (since people often have sound off). I use <u>Splasheo.</u>	×	Don't worry if you don't get around to adding captions if it means you get the video done!

That's it.

Effective LinkedIn videos are possible with this simple framework. I hope it is useful.

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About Adam Franklin



Adam Franklin is the author of *Web Marketing That Works* -- an Amazon #1 best seller. He is a professional speaker, university lecturer and CEO of Bluewire Media.

His blog was named **Australia's #1 business blog**, his podcast was named **#9** on Entrepreneur magazine's top marketing podcasts, and **#7 LinkedIn Expert** (Asia Pacific).

Adam's work has featured in Forbes, Huffington Post, Entrepreneur, The Australian, and the Sydney Morning Herald.

Feel free to connect

For more tips, templates and videos please connect with me: www.linkedin.com/in/adamfranklin

Are you my next coaching client?

I'm looking for **5 consultants** who want to **build a genuine AI- and VA-powered marketing asset** that will serve their business for years to come.

I'm looking for specific people... Ideally you:

- 1. Own your business.
- 2. Are on track to make between \$250K 2.5M/yr in revenue.
- 3. Are keen to have all your marketing assets done and dusted (with ChatGPT's help)
- 4. Are committed to take imperfect action and hit the ground running in January.
- 5. Have a proven high-value B2B or professional services offer worth \$10k+.
- 6. Are friendly, coachable and open to new ideas.
- 7. Know that ChatGPT and VAs are vital to your business growth
- 8. And can keep a secret!

If this sounds like you please email "INTERESTED" to adam.franklin@bluewiremedia.com.au. Or book a **Growth Session** with me via: https://calendly.com/adam-franklin/20min

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