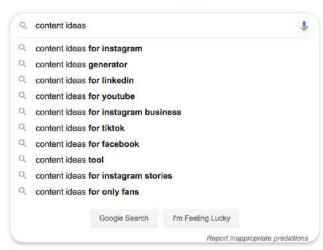


# SEO Keyword Research

>> Think of high level topics that you are often asked about or that are useful to your audience of potential clients.

Start typing those keyword topics into Google and see what phrases are suggested by Google Autocomplete.



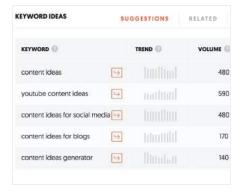


### >> Also look at Google's related searches:



>> Use free keyword tools like Ubersuggest, Keyword Tool, Keywords Everywhere, Moz Keyword Explorer, or to find more "long-tail" keyword phrase suggestions.

### **Ubersuggest**



Related Keywords

### **Keyword Tool**



### **Keywords Everywhere**



## **Moz Keyword Explorer**

Keyword Suggestions 🔾	
Keyword	Monthly Volume
content ideas for instagram	0-10
content ideas social media	11-50
content ideas for youtube	0-10
content ideas for blogs	11-50
content ideas generator	0-10



# **SEO Planning Template**

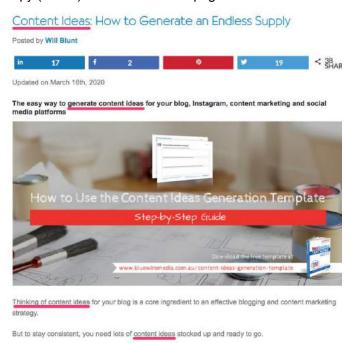
# 2 On-page SEO

>> Use the keyword data above to decide on a target keyword phrase. You should try to optimise each page of your website for a different keyword.

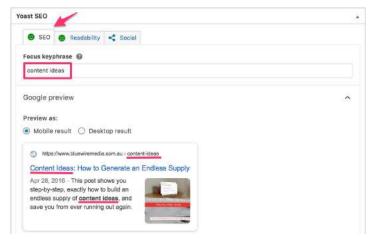
Target Keyword [Focus Keyphase]
URL slug
Page Title [h1]
Headers [h2, h3]
Meta description [this is what shows on Google results]
Image Alt tags

### >> Webpage Content

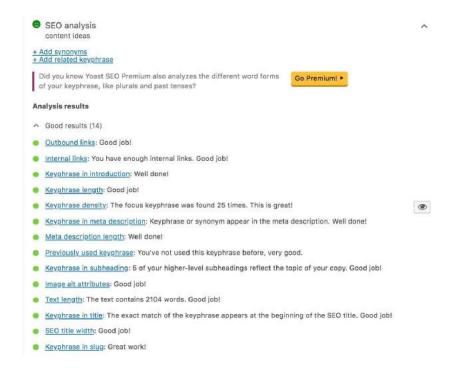
Use the keyword phrase and its long tail variations in the title, headers and copy (words) on the actual web page.



>> Use Yoast SEO to set your Focus Keyphrase.



>> Use Yoast SEO for an SEO Analysis of the entire page.







The final step to improve your Google search rankings is to boost the authority of your page. This is done primarily via high authority backlinks and to much lesser extent social media shares.

#### >> Backlinks

Find backlink opportunities from high authority websites and reach out to the editors to see if they'll link to you. Also link back to your page appropriately from guest articles you write for other blogs, usually via the author bio.

#### >> Social media shares

Start sharing your blog article on social media platforms to boost its visibility.



## **About Adam Franklin**



Adam Franklin is the author of *Web Marketing That Works* -- an Amazon #1 best seller. He is a professional speaker, university lecturer and CEO of Bluewire Media.



His blog was named **Australia's #1 business blog**, his podcast was named **#9 on Entrepreneur** magazine's **top marketing podcasts** and he was named **#7 LinkedIn Expert (Asia Pacific)**.

Adam's work has featured in Forbes, Huffington Post, Entrepreneur, The Australian, and the Sydney Morning Herald.

## Feel free to connect on LinkedIn

For more tips, templates and videos please connect with me: www.linkedin.com/in/adamfranklin

## Are you my next coaching client?

If you want to use digital marketing and SEO to **win more** high-value B2B clients, I'm looking for **5 consultants** who:

- 1. Are already working with **high-value clients (\$10k annual spend)**, and getting them results.
- 2. Are making at least \$15k a month.
- 3. Have capacity to work with 2-3 new clients, starting next month.
- 4. Have at least **500 connections** on LinkedIn or on email.
- 5. Are **10/10 committed** to getting results yourself.
- 6. Are friendly, methodical and coachable.
- 7. And can find **30 minutes a day** to allocate to the work...

If that appeals, please email "Pilot Program" to <a href="mailto:adam.franklin@bluewiremedia.com.au">adam.franklin@bluewiremedia.com.au</a> and I'll tell you more.

Or book a **Digital Growth Session** with me via: www.bluewiremedia.com.au/growth

